



# Welcome to the Fast Lane Partner Program



*“Teaching is more than imparting knowledge, it is inspiring change.  
Learning is more than absorbing facts, it is acquiring understanding.”*

William Arthur Ward

## Make Training a smart investment in your future...

The Cisco Learning Partner Program is a great opportunity for you to bring Cisco Training to your customers and employees.

### **Build your Business**

As authorized Partner you will have access to a range of Services. Stay up to date with the latest industry news and events, strengthen your brand with designated Marketing Material and increase your profitability with on the edge Training.

### **Focus on your strengths**

Deliver entry level Training or specialize on one of the various tracks. Cisco’s wide range of Training classes allows you to adjust to whatever your market needs.

### **Develop Talent**

Easy and fast access to student material allows you to develop the talent you and your customers need. Improve the industry by developing IT specialists for tomorrow’s solutions.

## Why Fast Lane?

Qualify as a Cisco Learning Partner and be part of the Human Network. With Fast Lane you have a global Partner to rely on...

You don't want to purchase and maintain all equipment needed to deliver Cisco authorized training? Well, as a Partner you will be able to take advantage of our comprehensive remote LAB offering at very attractive prices.

**Fast Lane gives you access to a wide range of remote labs**

**Take advantage of our large pool of subject matter experts**

As Fast Lane Partner you will have access to a large network of Certified Instructors and Consultants to assist you when your instructors are not available or cannot fulfill a particular customer request.

Partners have easy and early access to Cisco authorized student materials at competitive prices

**Be the first to know**

**If once a Cisco Course does not fulfill your needs; we always have a solution...**

With Fast Lane Distribution you will have access to a number of Fast Lane customized courses and our customization services to enable you to deliver special content as requested by your customers



## What the Fast Lane Partner Program offers you:

Besides our standard offerings like kit purchases, lab & instructor rental Fast Lane offers a variety of other services including:

- Joint course offerings – scheduling & advertising
- Regular Business Reviews
- Underperformance Assessments
- Business Planning Calls
- Promotions (jointly with Cisco, Pearson VUE etc.)
- Know How Transfer (LPMS, MTM, PSS etc.)
- Mentoring
- Lab Support
- Partner Community Newsletters
- Partner Community Portal
- Instructor Certification Program Preparation & Exam

Join our Partner Program and be part of our global network of training providers. Please contact us at: [partners@flane.com](mailto:partners@flane.com)

